

INCREASE CASH FLOW . . . TAKE CONTROL OF INSURANCE . . . STOP DROWNING IN A/R

Show me the Money

Course Description

I am amazed how often the doctor doesn't know what the accounts receivable is for his practice and when he asks the office manager she doesn't even know what report to look at.

Would you like to define new protocols in your practice that will increase your cash flow, prepare patients for payment at the time of service and put you in the driver seat with insurance companies? This course will help you not only understand what it takes to be in control of your money but develop protocols for your own office.



Participants will learn:

- Define exactly what the accounts receivable is
- Discover if the office A/R is within industry standards
- Learn how to get insurance companies to pay in 30 days with the first submission
- Train patient behavior and set expectations
- Establish a follow up plan if the patient "forgot their checkbook"

Participants will take away:

- Language skills for the new patient phone call
- Sample insurance narratives to improve 1st time payment
- Sample collection letters
- Customized time line for phone calls, letters and follow up